

ANOTHER FACTORY TO BE OPERATED

NEW PLANT ESTABLISHED
NEAR BALLARD

Pacific Coast Pipe Company Moves
From Spokane to New Establish-
ment That Is Being Constructed on
North Side—Better Rates Here

A new manufacturing plant which last year placed on the market goods valued at \$140,000 will soon be permanently established in this city. The firm is the Pacific Coast Pipe Company, which has heretofore had its headquarters at Spokane, but is now moving the entire plant, employees, etc., to the new establishment at the north end of the city, near Ballard. The machinery of the factory is expected to arrive today from east of the mountains. The company has a monthly pay roll of \$1,500, and may increase the size of the force after getting once permanently established here.

The company has for some time had its permanent plant at Division street and the Oregon Railroad & Navigation Company tracks, in Spokane. It was the first factory in the Northwest to make stave-wood pipe wound with wire and dipped in tar. Later the company put in branch plants at Ballard and Vancouver, Wash., and now the permanent headquarters will be established here.

Spokane Men Interested

Spokane men are largely interested in the proposition, and its officers include P. E. Fisher, president; Thomas B. Garrison, vice president; E. R. Week, secretary, and C. S. Eltinge, treasurer. The fact that better freight rates can be obtained direct from the coast than from Spokane is one of the objects to be obtained in coming to Seattle with the business.

The particular change in the rates was caused by the railroads including stave-pipe in the same class with lumber and charging the same rate for both raw and manufactured material. These rates became effective on September 10.

Advantage in Rates

The lumber rate is 20 cents per hundredweight from the coast to Spokane and that is what it cost the company to ship the lumber to Spokane before it was made into pipe. Half of the raw material goes into shavings in the process, so the raw material costs 40 cents per hundredweight for freight. The wire that is used to wrap the pipe also cost 45 cents per hundredweight from the coast, so by putting the pipe rate at 20 cents per hundredweight from the coast the railroads give the coast factories a service at 20 cents per hundredweight for which the factory at Spokane paid 40 cents per hundredweight. The company investigated and found that they could manufacture at Seattle cheaper and moved here in order to meet competition from opposition plants.

The old rate from the coast to Butte, Mont., was 30 cents per hundredweight on wood pipe and 45 cents from Spokane. Now the rate from the coast to Butte is 40c from Seattle and 35 cents from Spokane. The plant at Spokane represents an investment of \$12,000 and will in the future be used merely as a storehouse. Some of the company's highest salaried employees, together with their families, are coming along to assume their regular duties in the new plant.